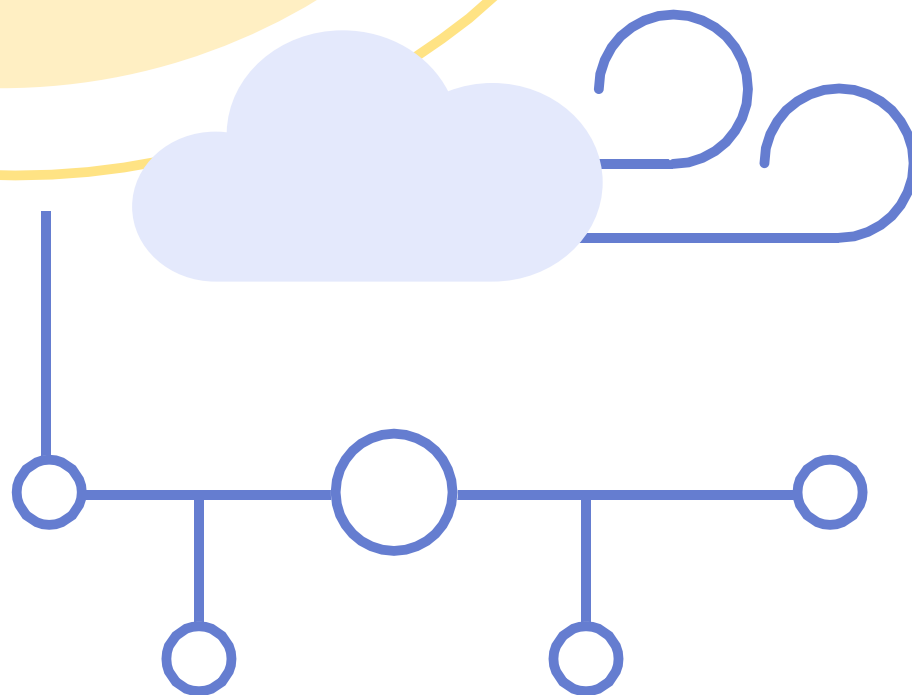


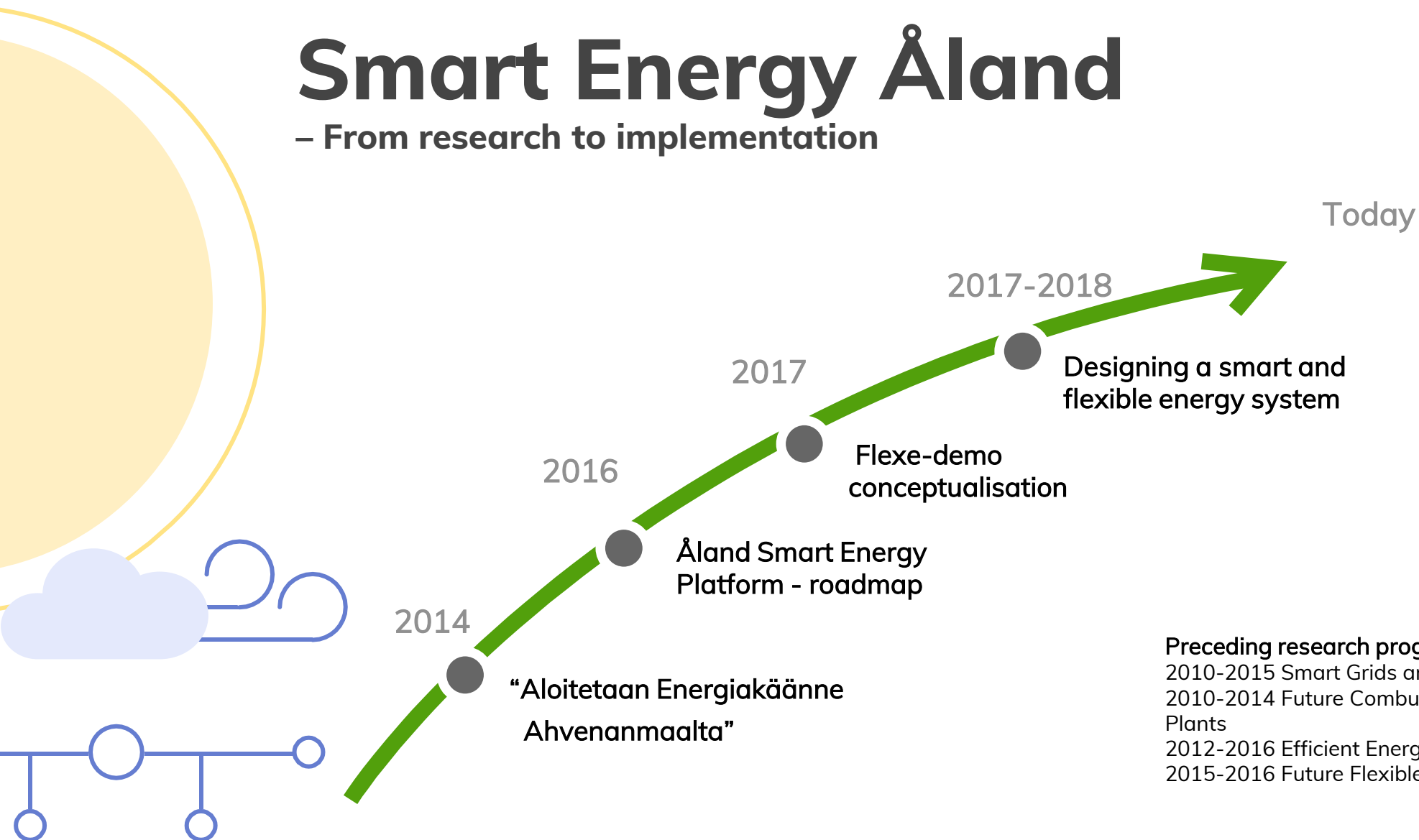
# SMART ENERGY ALAND



# **The Åland Islands - A unique renewable energy system demonstration platform**

# Smart Energy Åland

– From research to implementation

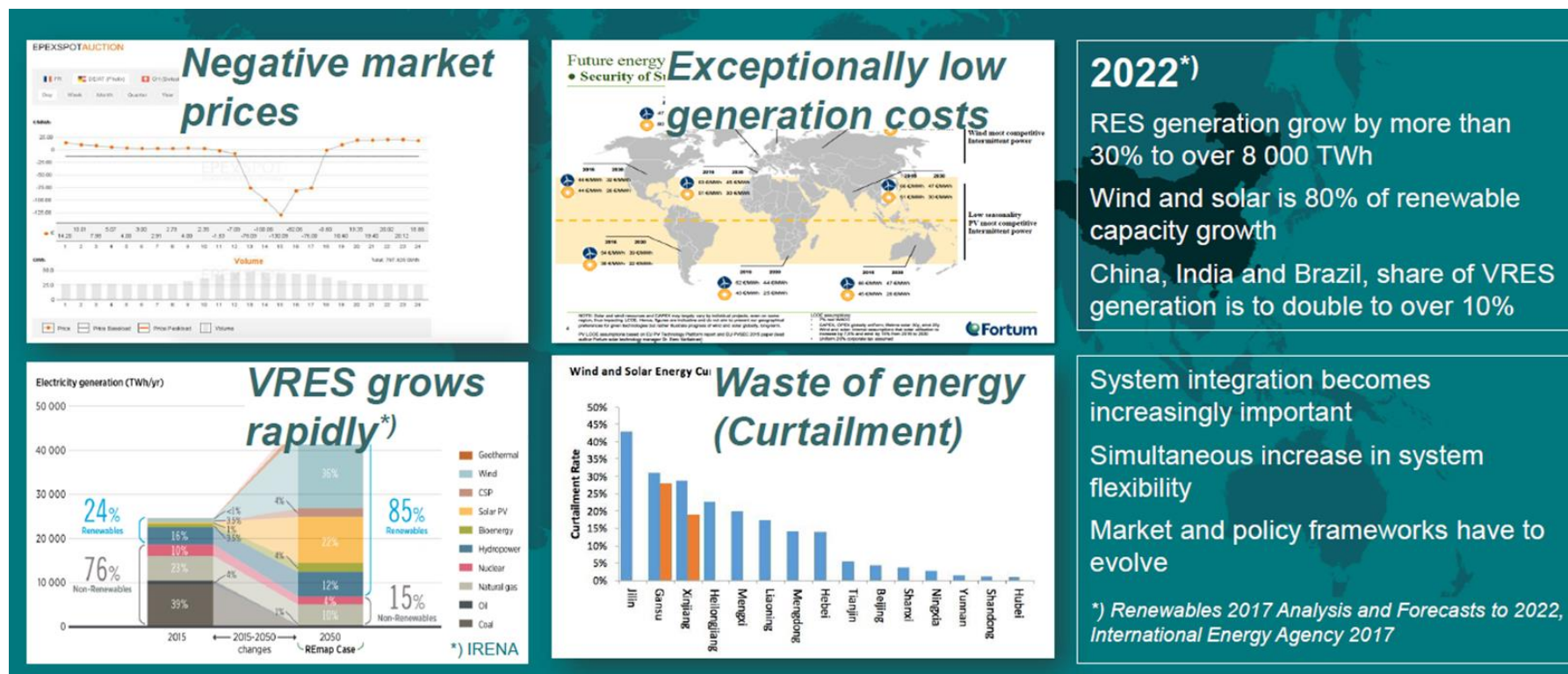


**Preceding research programs:**

2010-2015 Smart Grids and Energy Markets  
2010-2014 Future Combustion Engine Power Plants  
2012-2016 Efficient Energy Use  
2015-2016 Future Flexible Energy Systems

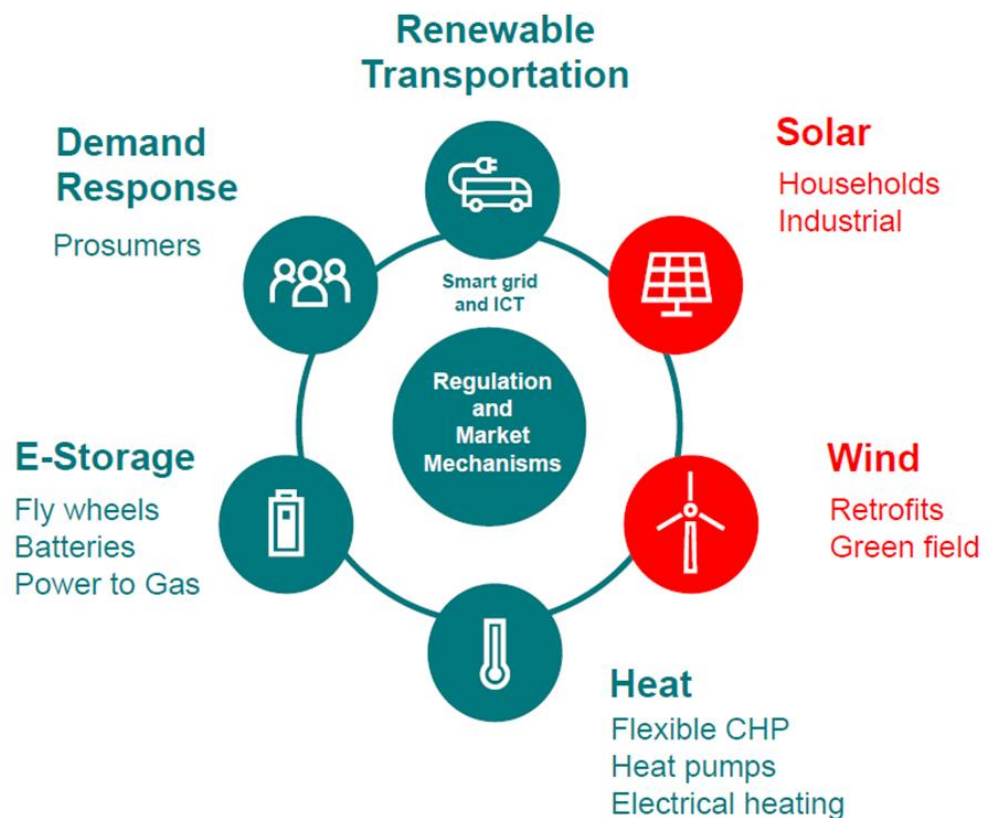
# The challenge

- Integration: Smart and Efficient Use of Renewable Energy



# The solution

- An integrated renewable energy system with sector coupling and system integration in focus



The key is managing the interdependencies between subsystems – the renewables integration challenge

To create a cost efficient energy system the integration must comprise all major subsystems

Electricity

Heating / cooling

Transportation

# The Åland Islands

An archipelago in the middle of the Baltic Sea

SMART  
ENERGY  
ÅLAND

## Åland – the ideal place for the demo

Best wind and solar conditions in the region  
Self-governed (own energy market regulation) and own grid area  
An ambitious and recognised sustainability agenda

## Full society scale

30.000 inhabitants, industry & service sector - Results applicable to large markets  
Operating in a deregulated environment connected to the efficient Nordpool market

## Adopting future EU regulation

Current and future market models enabling investments in flexibility sources in focus

## In the tempered climate zone

Heating and cooling central part of the energy mix

## A platform supporting open innovation

Cooperation with leading R&D&I operator



# Åland Energy System Scenarios

## Current situation:

- Wind capacity 21 MW
- Heat 20 MWe
- Peak 75 MW
- Total consumption 318 GWh
- Min load 16 MW
- Capacity mix
  - Import 80 %
  - Wind 20 %

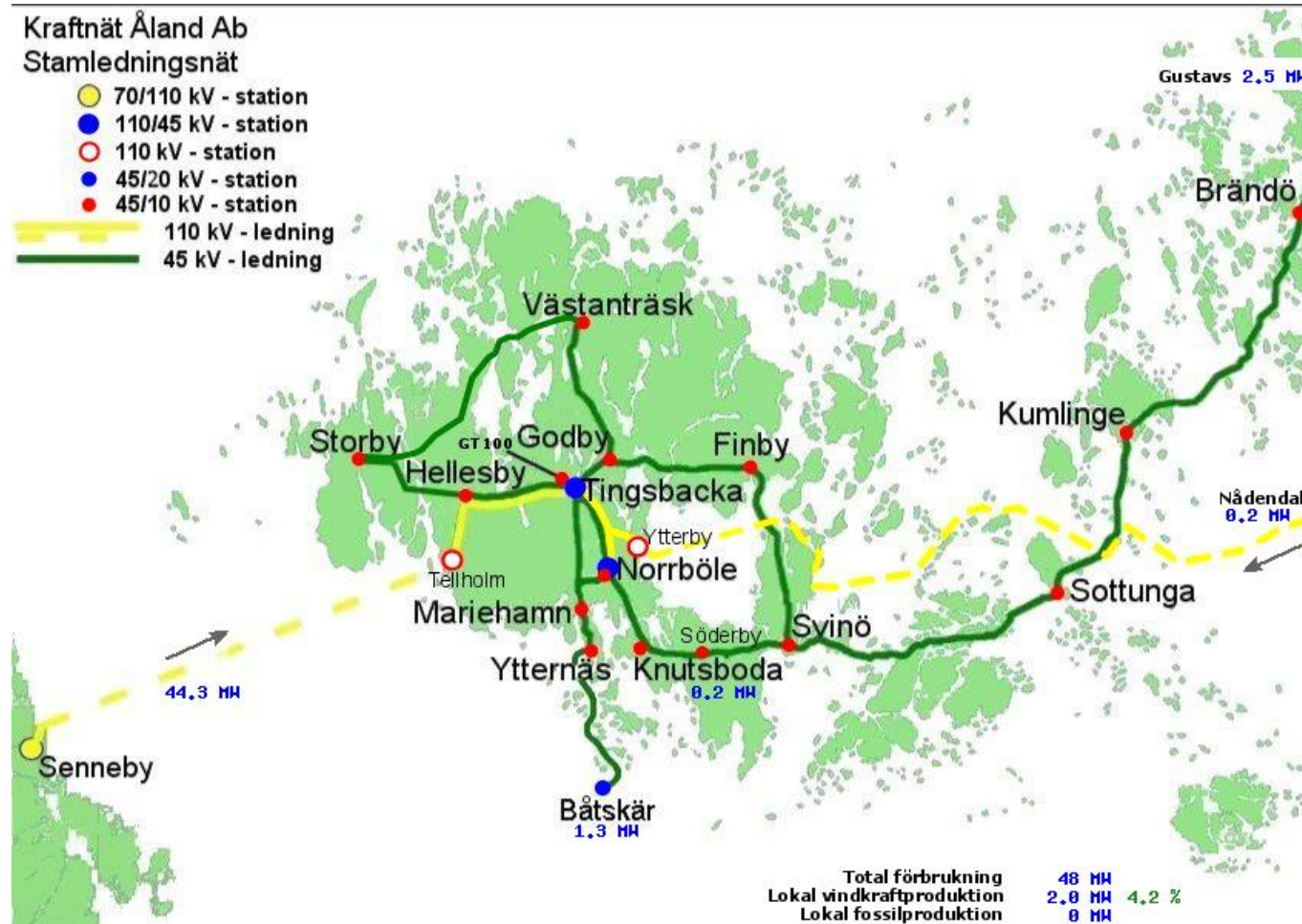
## Future 1:

- Wind capacity 85 MW
- Heat CHP 20 MWe
- Solar 15 MW
- Peak 85 MW
- Total consumption 400 GWh
- Min load 16 MW
- Capacity mix
  - Wind 70 %
  - Solar 15 %
  - CHP 15 %

## Future 2:

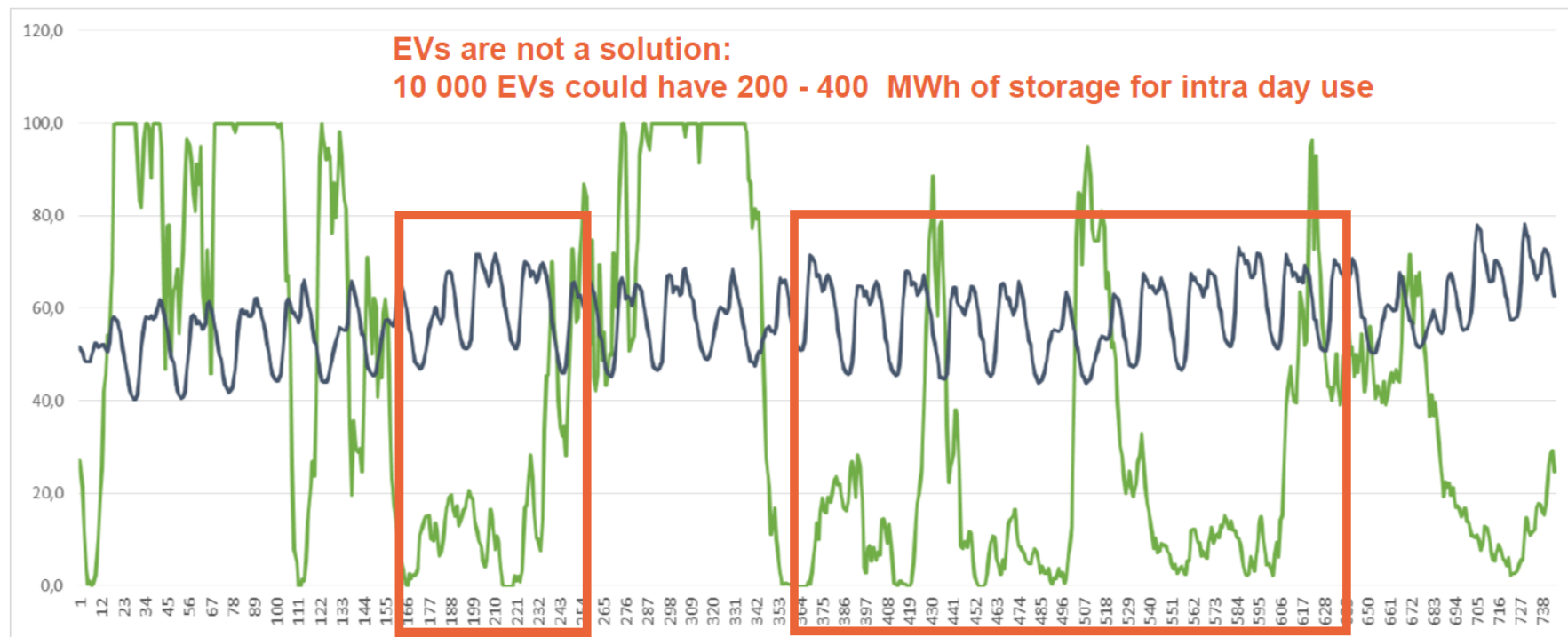
- Wind capacity 170 MW
- Heat CHP 0 MWe
- Solar 20 MW
- Peak 85 MW
- Total consumption 400 GWh
- Min load 16 MW
- Capacity mix
  - Wind 90 %
  - Solar 10 %
  - CHP 0 %

# Current grid structure



# The need for storage

January RE production vs. consumption.  
System needs to overcome days of minimal RE production and have storage or DR in  
**+3000 MWh class\***



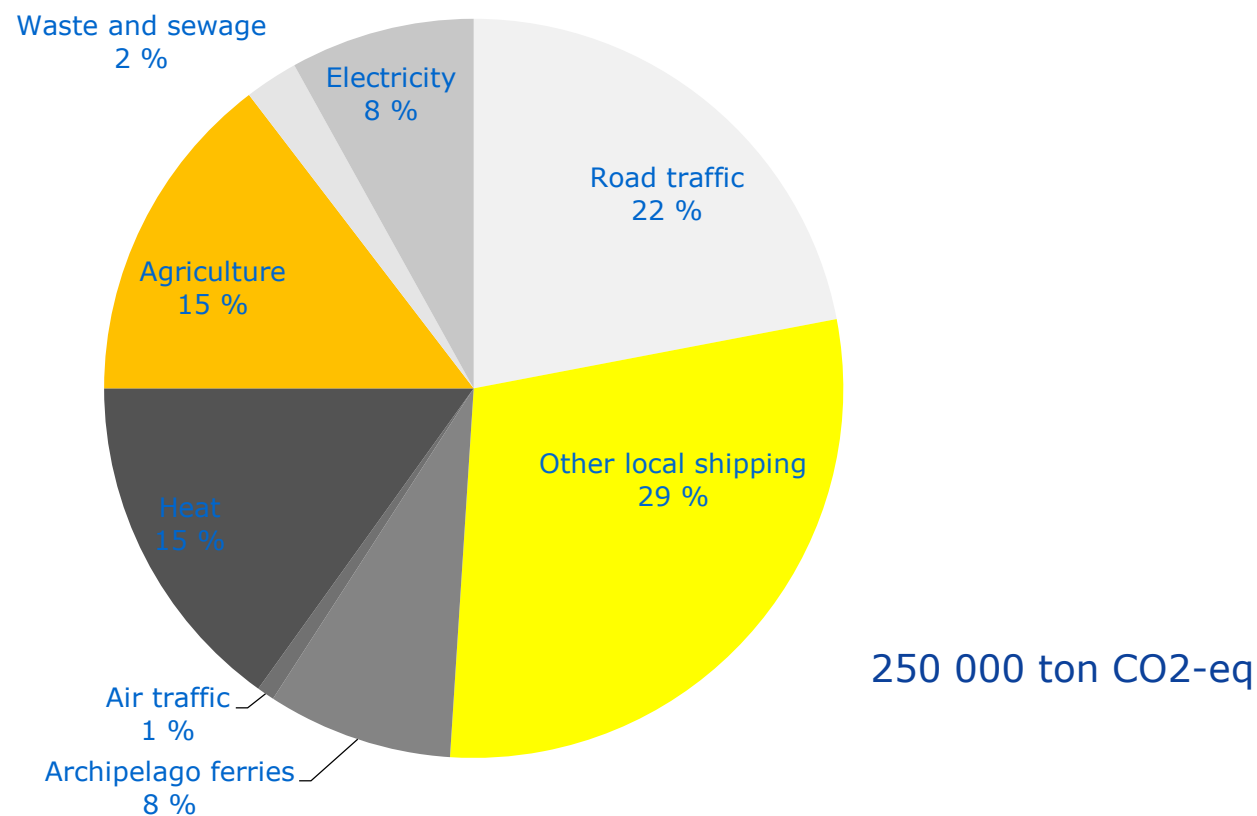
9 \*Figures are based on rough estimation only and not including hourly simulation

Other estimates put the need at up to 6 GWh

# A CO<sub>2</sub> free energy system ?

## - The challenge

Greenhouse gas emissions in Åland 2015



# The demo contents

- Citizen Engagement is key
- A novel flexibility marketplace
- Technology demos
  - Flexibility sources: storage in all forms; flexible consumption
  - New forms of e-transport
  - Micro production
- Last but not least, promotion of expansion of solar and wind production



# Flexens

The Public Private partnership  
company formed to build the demo

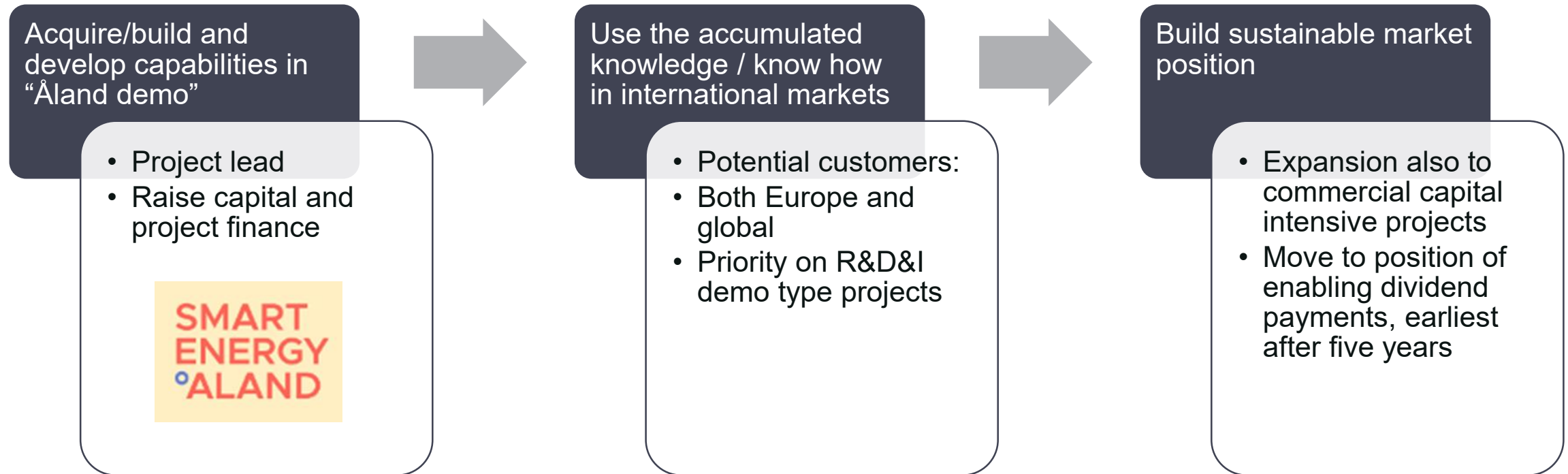
[www.flexens.com](http://www.flexens.com)

# The Company Mission



- **Flexens Oy Ab** is founded to be a company that offers multiparty solutions to the challenge of affordable renewables integration initially based on a full society scale demo built on the Åland Islands under the brand “**Smart Energy Åland**”
- Flexens core competence is to combine the offerings, skills and knowledge of companies participating in the ecosystem built around Flexens in a high level system integrator role
- The whole ecosystem will benefit from cooperating closely with Flexens – the growth engine platform company

# Overall value creation steps



# Flexens owners

Clic Innovation Ltd; 50%

“Åland Parties”; 50%

Leovind Ab

Mariehamns Elnät Ab

Viking Line Buss Ab

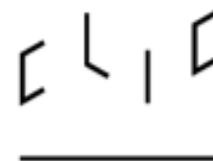
Ålands Elandelslag

Ålands landskapsregering/Högskolan på Åland

Ålands Vindenergi Andelslag

Ålands Vindkraft Ab

Ålands Ömsesidiga Försäkringsbolag



**Ålands Vindkraft Ab**

**Flexens**

# Clic Innovation owners

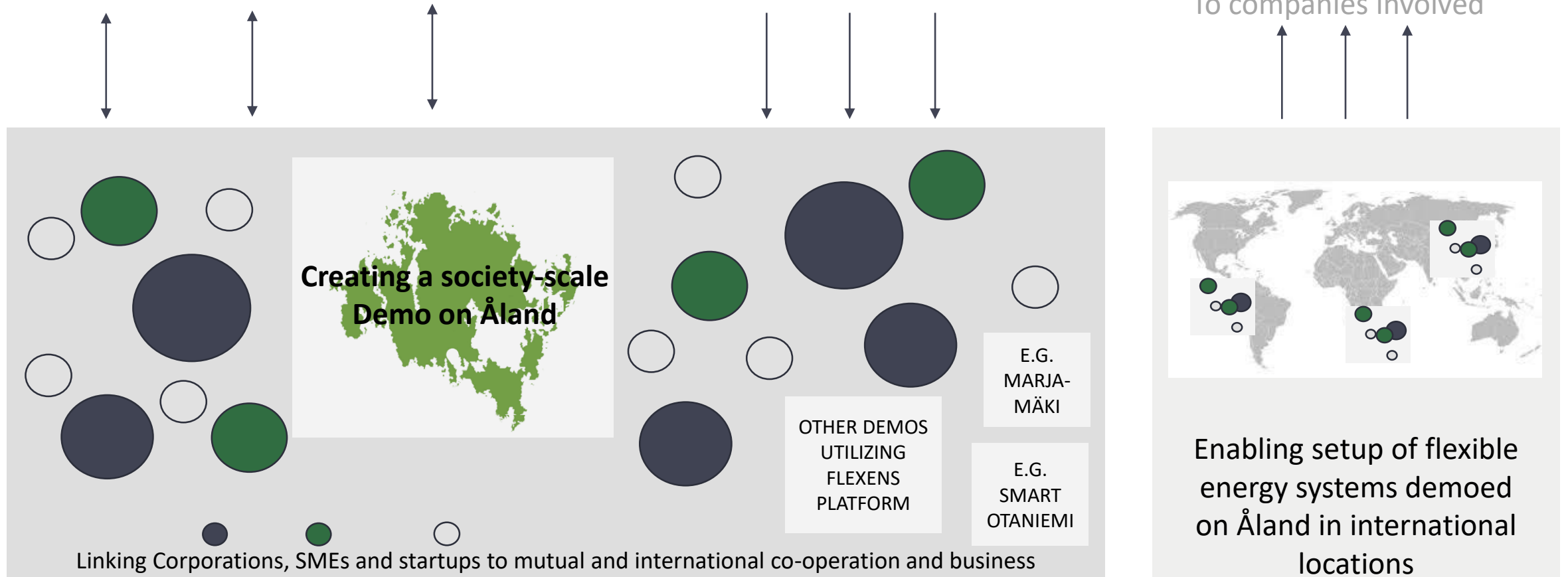


# Flexens role in the ecosystem

Access to international partnerships

Foreign investments

Direct export revenue  
To companies involved

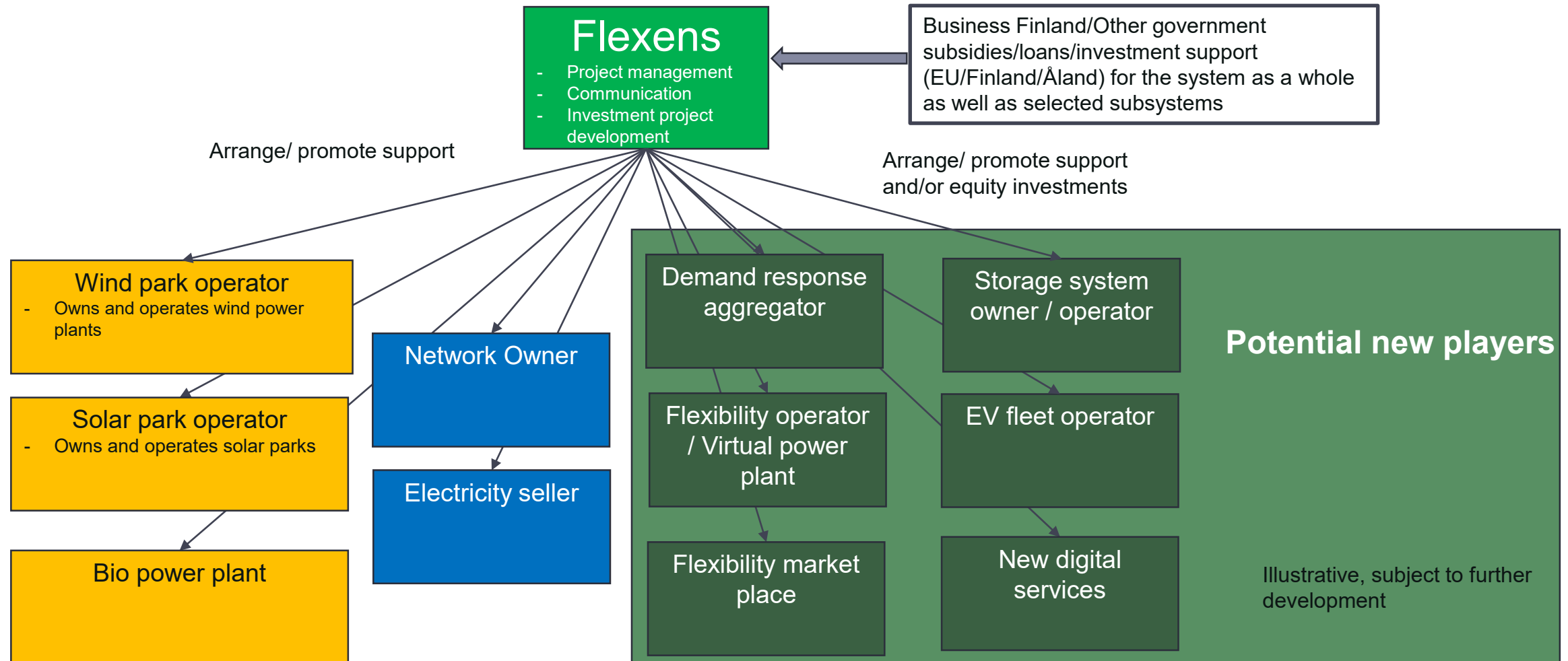


FLEXENS LEARNING, INNOVATION AND CO-OPERATION PLATFORM

**Flexens**

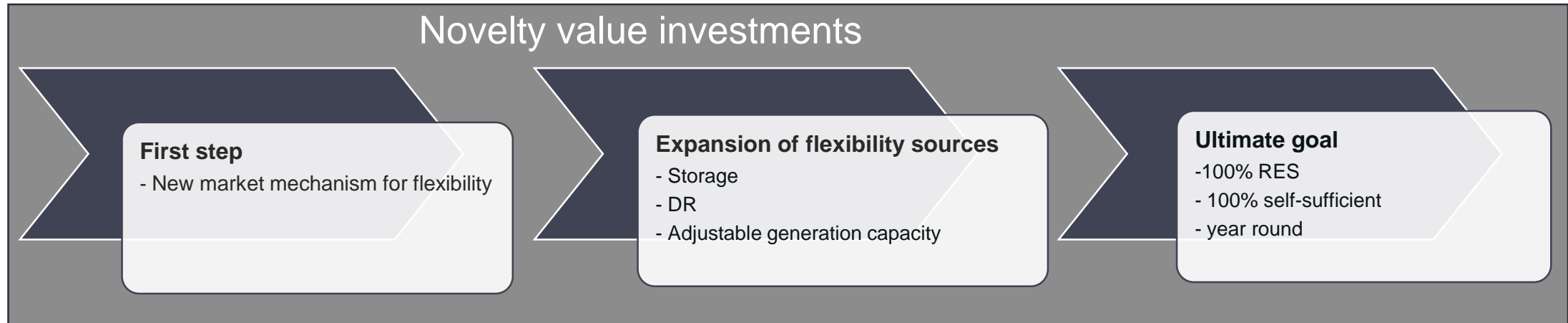
# Smart Energy Åland

## - Flexens role in the energy system on the island



# The Roll Out of Novelty Value Investments

We start with the demonstration of a new market mechanism for flexibility



Measure of progress: relative share of locally produced renewable energy  
Key driver: Citizen Engagement

## Historic and ongoing renewable energy investments

- Åland has been a pioneer in wind power with the first investments over 20 years ago
- Roll-out of small scale solar systems
- EV's and electrification of public transport



SMART  
ENERGY  
°ALAND

***Flexens***

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**Thank You!**